

From format to function: achieving transformational change

Vicki McDonald
Director Library Services
State Library of New South Wales

ALIA Biennial Conference
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STATE LIBRARY™
NEW SOUTH WALES



Australia's first library | *A world leading library*

Our challenge:
Reduce staff by 20%

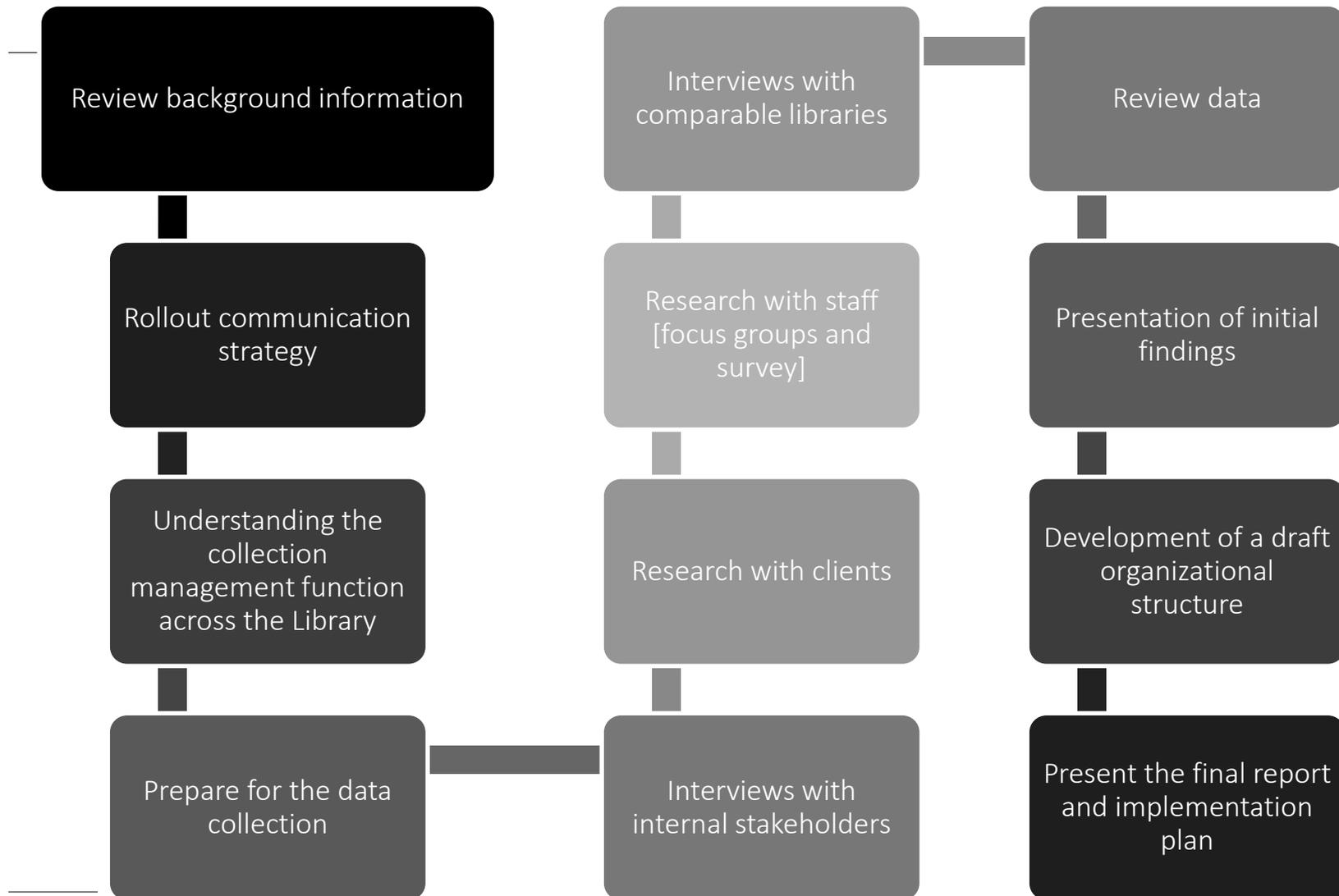
Reposition and refocus our resources



Collection Management Function



Review process



Catalogues, email advanced notification

Acq Report prior to Auction + max value agreed.

* Some material there is no mkt value. (may have own valuation)

(precedence) req. specialist knowl.

Use external buyer

Auction Successful

Come through Richard or contact directly

- Background
↓
Seek to view material.

Valuation & appraise item. (SL)

Acquisition report.
→ send Head of Section (then other staff, mgr.)

Pictures + maps
↳ most of time lib pay what is asked.
manuscripts
↳ make an offer to negotiate.

And - complete purchase form + send invoice which is signed by Maggie

Process Mapping the Acquisition Process

NEEDS, EMO OF SL, COL, OTHER COLL, LOGS, RELATIONSHIP MANAGEMENT, + 20 MIN, PERS DOWN

CONTACT WITH LIBRARY
↳ discuss options (CCP, purchase, etc)

SOME FILTERING / EVIDENCE
↳ TEAM LEADS OR BUS

YES WILL ASSESS ON-SITE

LIB ASSESSES

LIST WAYS
- ACK LETTER SENT OUT WITH DONATION FORMS
- LIAISE WITH DONOR - MAYBE RETURN SOME COPIES

ARRANGE FOR ITEM TO BE BROUGHT IN OR COLLECTED
- INSURANCE + ALRIGHT PERS-OUT

LIST ON ACQUISITION'S SPECIFICATION
- ACQUISITION RECORD

HIGH PRIORITY
↳ CATALOGUE
- LOW PRIORITY
↳ LOCATE IN STACK

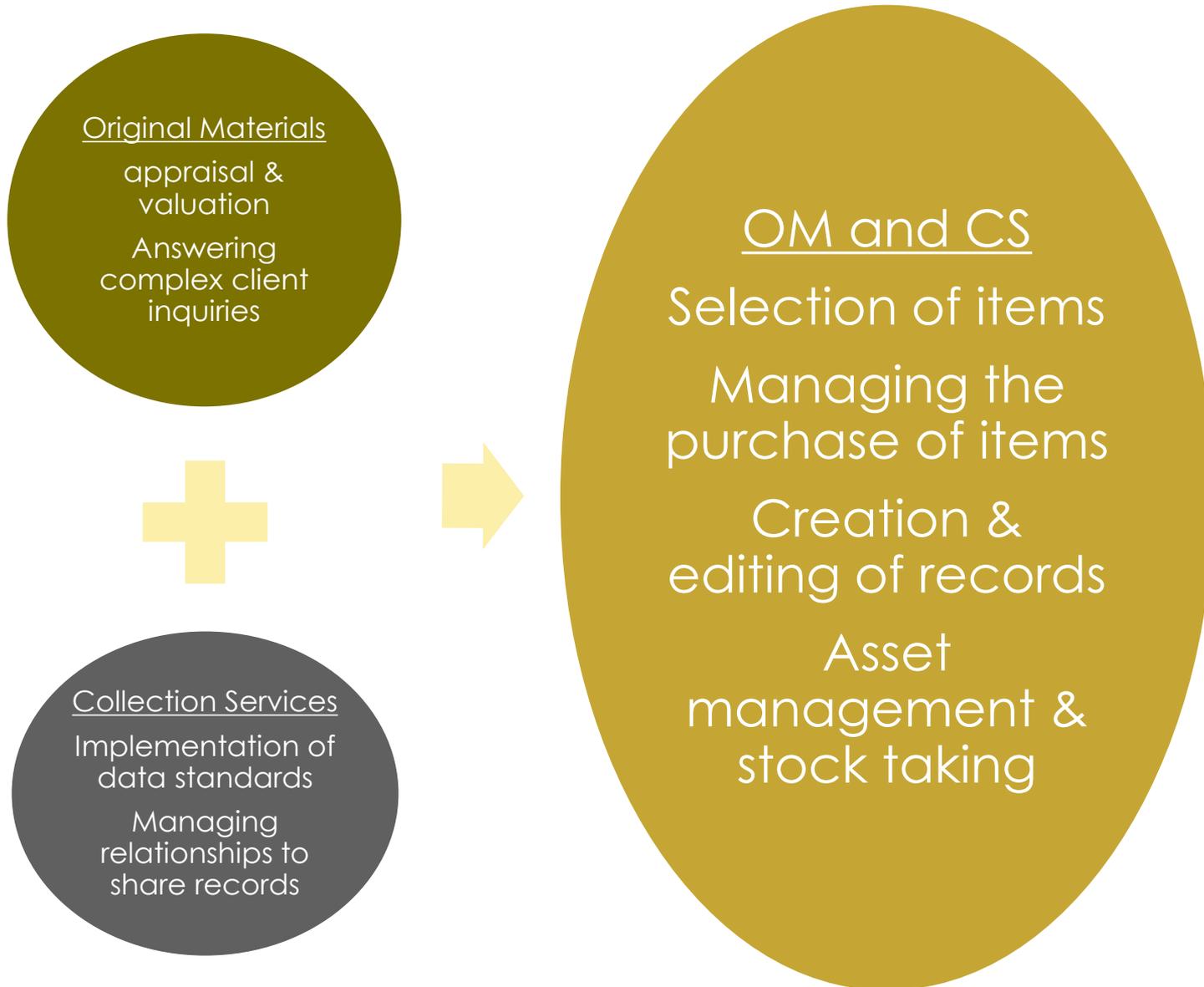
PICTURES + MAPS
- REQUESTING REPORT

PICTURES
- ASK FOR SLIP (if OFF-SITE)
- IF ON-SITE, LOOK AT ITEM

STORAGE
- IF WERE 20 BOXES, GO TO OFF-SITE (GENERAL RULE)
- RESOURCES NEGOTIATION / BUDGETING MARKING

* Note: c

Collection Management activities



Considering the **collection lifecycle**



Review Recommendations



New branch structure



Collection Strategy & Development

- Developing & shaping the collection – published and original materials
- Managing the collection as an asset
- Administrative activities associated with acquisitions

Research & Discovery

- The Library's core curatorial capability for our collections
- In depth research of our collections
- Specialist advice for major acquisitions and complex client enquiries

Collection Access & Description

- Collection access and description for published and original materials
- All tasks associated with preparing materials for access and inclusion in the collections
- Preparation of items for digitisation

Data Quality, Systems & Standards

- Set appropriate requirements for data standards across all materials
- Understands the external landscape in the area of data sharing and standards, e.g. Libraries Australia, NSLA, industry and international bodies
- Provide system support and training
- Develop appropriate business rules, policies and procedures





Jerelynn Brown

Manager Collection Strategy and Development

Leads and manages the Collection Strategy and Development Branch and provides strategic advice in building and shaping the State Library's collections by maintaining high level collaborative relationships across the Library.



Dr Jennifer Berryman

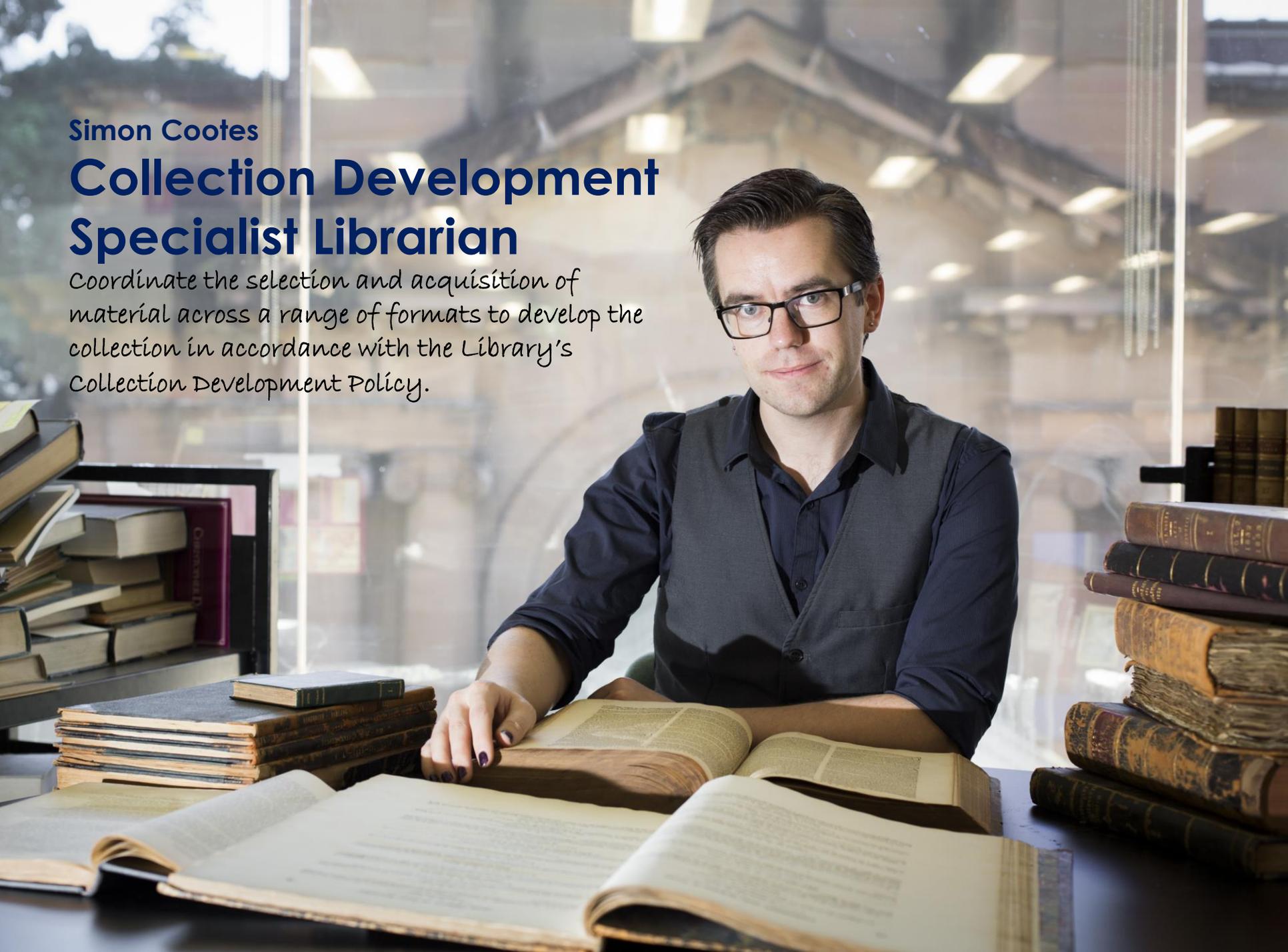
Collection Strategy Specialist Librarian

Provide advice on collection management strategies, and formulate and review policies and strategies to develop the collection in line with the Library's Collection Development Policy.

Simon Cootes

Collection Development Specialist Librarian

Coordinate the selection and acquisition of material across a range of formats to develop the collection in accordance with the Library's Collection Development Policy.





Louise Denoon

Senior Curator

As a recognised curatorial expert, provide leadership and expert advice in the development, management and interpretation of the heritage collections, including the Mitchell and Dixon Collections, to meet the State Library's strategic and corporate goals.

Collection Access & Description

Team Leader

Lead and manage a team in the acquisition, arrangement, description and provision of access to collection materials across a range of formats.



Alice Farrell

[Published]

Megan Atkins

[Archival]

Angela Yam

[Mixed Formats]

Joanna Fleming

Digital Curation Specialist

Develop and operationalise the framework for acquiring and managing born digital material to enable and advance the Library's progression to a digital environment





Shirley Walker

Data Quality & Training Specialist Librarian

Undertake data quality monitoring, analysis and remedial activities to underpin continual improvement of data quality. Develop and deliver training to provide staff with the knowledge and skills required to use current and new collection management systems efficiently and effectively.

What will **success** look like?



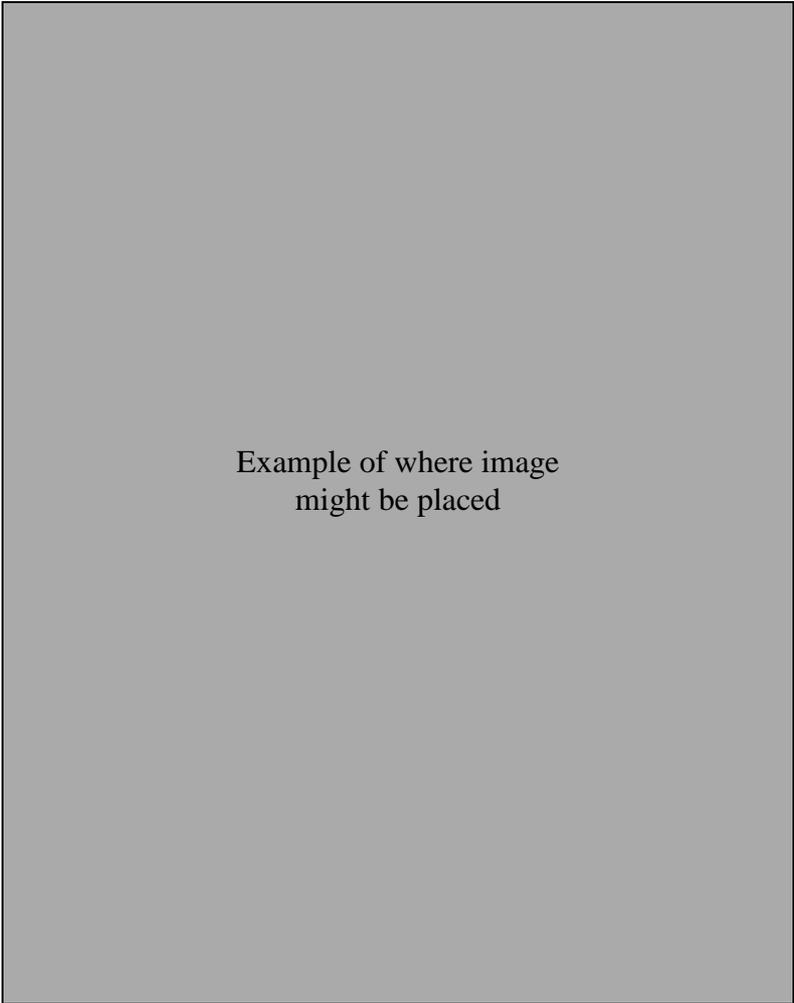
Vicki McDonald

vicki.mcdonald@sl.nsw.gov.au



STATE LIBRARY™
NEW SOUTH WALES

Title



Example of where image
might be placed

Example of where a caption might be placed

Title

BRAND ESSENCE

Our brand values represent what we stand for and what we aspire to. They help to set us apart for our customers.

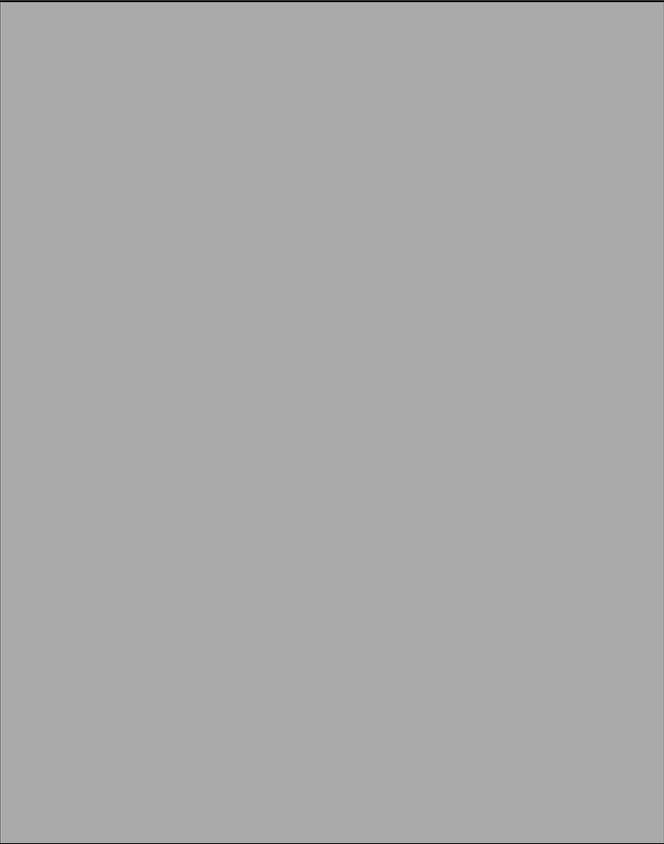
At the centre of the brand is our essence – the single thought that captures what the State Library of NSW is all about.

Our brand essence is: “Surprising”
This influences everything we do – from how we do our daily jobs to our customer service, products and programs, as well as setting the tone and approach for all State Library of NSW communications.

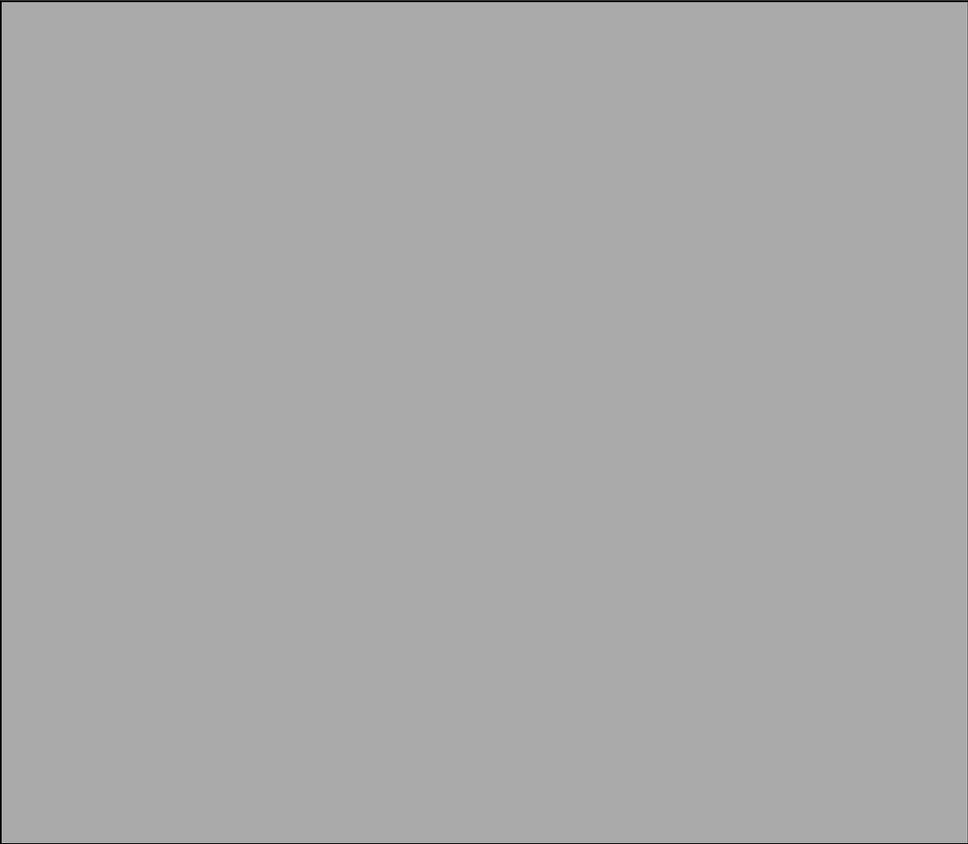


Example of where a caption might be placed

Title



Example of where a caption might be placed



Example of where a caption might be placed

Title

TELEVISION

- ‘the Collectors’
- Morning TV – Sunrise
- Gala opening as news piece
- 7.30 Report on the trade union banner
- news/events

SOCIAL MEDIA

- YouTube vox pop
- Facebook
- e-newsletters
- SL website blogs

PR OPPORTUNITIES

- Scrabble or word game with letters in Martin Place
- Sydney Writers Festival
- City of Sydney banners at Customs House

ADVERTISING

- JC Decaux
- Spectrum SMH
- The Brag/MX
- Time Out

STAFF ENGAGEMENT

- M&BD blogs
- Brand ‘roadshows’
- The Brag/MX
- interrobang merchandise

Title goes here

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State Library of NSW communications.

Colours

